



Allianz Multinational

Unique Expertise | Innovative Solutions | Progressive Partnerships





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In a world where business and trade opportunities are constantly evolving, companies large and small are broadening their horizons in pursuit of new markets and consumers. In turn, the changing global risk landscape means a sharper focus on tailored risk management and insurance solutions with related services – both for commercial and corporate clients. This is why we have come together as Allianz Multinational.



ABOUT ALLIANZ

MULTINATIONAL

Wherever you operate globally, Allianz Multinational is there to protect your business and secure your future. We've been supporting the business initiatives of our global clients since 1890, and are really proud of partnerships that we've built over the last 130 years.

Allianz Multinational provides risk solutions, expertise and advice tailored specifically to your needs, we are there to help you and your teams navigate the complex risks that impact your business, wherever you are in the world.

Digital solutions providing transparency to support management of programs globally.

We are one of the largest networks in the industry, covering 200+ territories and 70+ countries with Allianz-owned offices across the globe.

260+ risk engineers averaging 10+ years of industry experience.

Hundreds of dedicated multinational underwriters and service experts building bespoke global programs.

650+ experienced Claims adjusters handling thousands of multinational Claims every year.

ABOUT ALLIANZ GROUP

In partnership with our clients and intermediaries Allianz has created one of the world's strongest financial communities. Over 126 million retail and corporate clients have put their trust in Allianz to provide the technical insurance expertise, global reach and capital stability which helps them to identify, mitigate and manage their changing risks and to make the most of emerging and sustainable business opportunities. With 155,000 employees in over.

70 countries, our goal is to ensure that we put the customer at the heart of everything we do and that we deliver superior value throughout the customer journey.



Financial strength backed by strong S&P ratings: Allianz Group : AA



#1 Insurance brand worldwide as per "Best Global Brands 2022"



Largest Insurer in Europe with over €1,139 Billions in Total Assets



126 million customers globally – we insure over three quarters of the Fortune 500®



Recognized as a Sustainable Insurer by Dow Jones Sustainability Index

MULTINATIONAL NUMBERS

- 2,500+ Global Programs
- 9,500+ Multinational Claims handled annually
- 21,000+ Local policies
- €4bn+ Annual multinational premium

To find out how Allianz Multinational can benefit you and your business please contact your local Allianz representative or contact allianzmultinational@allianz.com

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Allianz 

All for



Interbrand Best Global Brands 2022



ALLIANZ MULTINATIONAL MIDCORP SOLUTIONS

WE CARE ABOUT WHAT MATTERS TO YOUR BUSINESS

From securing your supply chain to protecting your assets, we offer tailored and specialist business insurance for companies in all industries, regardless that you may be a small and medium- sized start-up or an established mid-sized corporation. We believe that you should focus on your goals and let us take care of the 'what-ifs' for you



Property Insurance

Protecting your property is the same thing as protecting your balance sheet



Casualty Insurance

Fulfill the legal liabilities of your business



Marine Cargo Insurance

Safeguard your assets against unforeseeable loss or damage



Engineering Insurance

Safeguard your project and equipment



Financial Lines Insurance

Protecting the liabilities of companies, managers, and professionals



Motor Fleet

Protecting your property is the same thing as protecting your balance sheet



Over 130 years



Financial strength backed by strong
S&P ratings: Allianz Group : AA



155,000+ employees of different
nationalities, languages, backgrounds
and experience



Presence in more than 200+
Territories across the globe



126 million customers globally – we
insure over three quarters of the
Fortune 500®



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Allianz Multinational Value Proposition



Global Network & Expertise



Your business is global – so is the protection that we offer:

- We take care of our multinational clients in more than 200 territories.
- Being part of the Allianz Group, we can create bespoke risk programs in collaboration with experts from a wide range of Allianz entities.
- We work with the best-in-class network partners to ensure you get a program matched to your needs

Risk Consulting Services



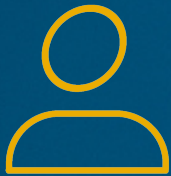
Our expansive network includes 260+ engineers, with industry experience and unique expertise spanning:

Technical assessments, loss control programs, loss analysis, business interruption, cyber and more.

Solutions are deployed across key lines of business, to ensure prevention solutions suit your needs.

Innovative approach leveraging cutting-edge technology in addressing both traditional and emerging risks

Dedicated Point of Contact



Providing easy, consistent service to

you globally is our priority. We take a holistic approach to customer service, where a single account view ensures frictionless service:

- All functions of the business come together to support our clients' current and future business priorities.
- A dedicated point of contact specialised in Multinational is there to answer any global or local questions.
- We are committed to helping you operate smoothly and efficiently. It's a people's business, so we digitally serve our customers with up-to-date claims, policy and risk information.

Captive Solutions



Our captive solutions teams allow us work closely with our clients and brokers to create tailored fronting solutions to meet bespoke global challenges.

- Ensures management and control of all desired line and countries in captive.
- Improves transparency, control, cash flow, management and capital efficiency.

Claims



A claim is the defining moment for our service – the moment when we deliver on our promise. At Allianz we are committed to delivering this promise every day, wherever you do business. We are there when our clients need us most, providing business-oriented solutions and customized claims handling at the event of a loss, to ensure that your business is up and running as quickly as possible.

We have global reach and expertise that supports you:

- Our 650+ experienced Claims handlers deal with your Claims worldwide using their country knowledge and experience in managing multinational claims. They follow a clear multinational claims protocol to ensure a smooth process



Qualifying Criteria for Mid Corp Multinational Businesses

- 1 Headquarter of client Lead /Producing country
- 2 Insured Client's Total Annual Turnover is less than €500 Mn

Whom to reach out to Allianz Multinational network:

Applicants
Group Revenue
is **Less than**
€500Mn

Allianz Local Insurance
Company

Allianz Global Corporate &
Specialty

Applicants
Group Revenue
is **More than**
€500Mn

Others
e.g. bond, crime,
fleet / mobility

Allianz Trade / Allianz
Partners

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Argentina
Brazil
Canada1
Colombia
Mexico
USA1

Austria
Baltics1,2
Belgium
Bulgaria
Croatia
Cyprus
Czech Republic
Denmark1

Finland1
France
Germany
Greece
Hungary
Ireland
Italy
Luxembourg

Netherlands
Norway1
Poland
Portugal
Romania
Slovakia
Slovenia

Egypt
Lebanon
Saudi Arabia

Australia
China1
Hong Kong1

India
Indonesia
Japan1

Laos
Malaysia
Myanmar1
New Zealand
Singapore
South Korea1
Sri Lanka
Thailand

Cameroon
Central African Rep.
Republic of Congo
Ghana
Ivory Coast
Kenya
Madagascar
Morocco
Nigeria
Senegal
South Africa1

Spain
Sweden1
Switzerland
Turkey
Ukraine
United Kingdom

Allianz Contacts Worldwide



Matthias Offermann
Head of Allianz
Multinational Solutions



Alejandro Aguirre
Allianz Multinational Solutions
Senior Managers



Didem Yüksel
Allianz Multinational Solutions
Senior Managers



Sebastian Kaiser
Allianz Multinational Solutions
Senior Managers